



**AL SAQER**  
PROPERTY MANAGEMENT L.L.C



**الصقـر**  
لإدارة العقارات ذ.م.م

**COMPANY PROFILE**



WE ARE KNOWN AS A GLOBAL POWER IN PROPERTY. OUR PROFESSIONALS, ALWAYS THERE FOR CLIENTS, AND A DRIVING FORCE FOR PROGRESS IN THE INDUSTRY. A FIRM THAT IS STRONG, RESPECTED AND SUPPORTIVE.

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## HISTORY

ESTABLISHED IN 2003 AS REAL ESTATE DEVELOPMENT AND LEASING COMPANY, MEMBER OF UNITED AL SAQER GROUP LLC. ONE OF THE EMIRATES MOST PRESTIGIOUS BUSINESS GROUPS IN UNITED ARAB OF AND A KEY PLAYER IN THE REAL ESTATE MARKET. AL SAQER PROPERTY MANAGEMENT LLC MANAGES, OWNS AND LEASE PROPERTIES IN THE CITIES OF ABU DHABI (THE CAPITAL OF UAE), DUBAI, AL AIN AND OVERSEAS.

OUR UNPRECEDENTED PROJECTS CONTINUE TO PROVIDE QUALITY RESIDENTIAL, COMMERCIAL AND RETAIL SPACE AT AFFORDABLE PRICE WHICH APPEAL TO A BROAD RANGE OF CLIENTELES.

## OVERVIEW

OUR PROMISE IS TO GIVE YOU THE BEST SERVICES TO MAKE YOUR LIVING ENVIRONMENT THE BEST IT CAN BE. EQUIPPED WITH FINEST TEAM OF DEDICATED STAFF, WE ARE HERE TO CATER TO THE NEEDS OF EVERY CUSTOMER.

AL SAQER SERVICES RANGES FROM LEASING, FACILITY MANAGEMENT, AND MAINTENANCE SERVICES, HOSPITALITY AMONG OTHER UTILITIES ARE ALWAYS WITHIN YOUR REACH.

ASPM OWNS AND MANAGES MORE THAN 3,800 UNITS AND MORE THAN 70 BUILDINGS WITH AN OCCUPANCY NOT LESS THAN 97%.

# VISION | MISSION | VALUES

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## VISION



To be recognized as the premier property and facilities management service provider, real estate developer and commercial brokerage in each market that we serve. Our commitment to market excellence is centered on our people and our corporate culture, to realize our full potentials and drive growth through both service and product excellence for each of our managed properties.

## MISSION



To create a team-oriented, performance-driven culture in which all team members are given every opportunity to achieve personal and professional development in order to collectively and individually drive superior results for all our stakeholders – clients, investors, residents and vendors.

## VALUES



We understand your needs and aspirations and present you with matching properties. We arrange site visits to help you explore various property options. We continuously supervise the quality of the services rendered in its premises. We offer our valued tenants all they need to make their stay with us safe, comfortable, enjoyable and profitable.

# OUR SERVICES

## LEASING AND PROPERTY MANAGEMENT

We offer leasing services on Al Saqer owned commercial and residential portfolio as we extend the service of sales and leasing of the managed properties. Basing on our experience and best knowledge of the real estate market across UAE, we achieve the highest revenue for the managed buildings through long and short-term lease techniques.

## FACILITY MANAGEMENT

Our total facilities management solutions are dedicated to serve the well-being of the buildings and its assets. Our services include planned preventive maintenance, reactive tasks, modelling of cost efficiency, monitoring of life cycle of the building assets and control over healthy reserve fund in case of emergency and planned major replacement works.

## FINANCIAL SERVICES

Develop financial strategies by guiding owner to establish financial goals; matching goals to situation with appropriate financial plans.

## HOSPITALITY

We present a lavish Hotel branches such as Novotel Al Bustan in Abu Dhabi, AG Hotel and Marmara Hotel in Dubai that offers a spacious and elegant style where you can find everything you need under one umbrella. We also present a modern and comfortable Hotel Apartment such as Adagio which will make your experience of the city easier.



## LEASING AND PROPERTY MANAGEMENT

- Presenting Residential/ Commercial Units to prospective clients in a persuasive manner
- Assisting landlords in discovering suitable tenants by validating client information and references
- Plan and implement marketing strategies to promote unoccupied properties through various media and advertising techniques.
- Coordinate property viewings, follow-ups and updating of contact management database.
- Negotiate leasing agreements to the satisfaction of both parties
- Execute new lease agreements through Abu Dhabi Municipality System (Tawtheeq), Lease Renewal & Evacuation Process
- Coordinate move-in /Move-out processes
- Implement a process and procedure for leasing & contract that match with owner requirements.
- Handling tenant complaint, request & enquiries
- Secure the date in the system and ensure that date is 100 % accurate
- Provide weekly, monthly and quarterly report shows the vacancies & occupancy for each premise
- Real Estate Market review to provide industry report update





## FACILITY MANAGEMENT

- Facilities Management Department is responsible for developing mechanisms through which a tenant can report maintenance problems and receive a prompt, courteous response in very convenient manner.
- The Facilities Management department is taking care of the entire properties systems. i.e.
  - MEP work.
  - Civil work.
  - Firefighting and Fire alarm system.
  - Elevators.
  - Internal & External building cleaning.
  - Pest control treatment.
  - Security Guards Services
  - Local Authority & Third-Party approvals







## FINANCIAL SERVICES

- Monitor owner financial situation by tracking changes in wealth; analyzing financial plan results; identifying and evaluating new financial strategies; recommending changes in goals and plans.
- Tracking financial markets & general economic conditions
- Prepare financial analysis and reports as per the need of the owner
- Review day-to-day transactions to identify areas of improvement
- Full smart payment cycle following the latest payment process exp;
  - Online payment through mobile
  - Cheques scanning and reporting directly from office
  - Live tracking for payment through Bank
- Issuing payment receipts
- Issuing payment invoices
- Collect any pending/ overdue payments from tenant





## HOSPITALITY

We present a lavish Hotel branches such as Novotel Al Bustan in Abu Dhabi, AG Hotel that offers affordable hospitality which redefines the conventional concept of economical comfort by offering superior class accommodation where you can find everything you need under one umbrella. We also present a modern and comfortable Hotel Apartment such as Adagio which will make your experience of the city easier.





# PORTFOLIO [FEW OF OUR PROJECTS]



**AL BUSTAN COMPLEX**  
**ABU DHABI**



**BMW SHOWROOM**  
**ABU DHABI**



**DU BUILDING**  
**ABU DHABI**

# PORTFOLIO [FEW OF OUR PROJECTS]



AL ANDALUS COMPOUND  
AL AIN



AL MADA COMPLEX  
AL AIN



SAMA TOWER  
DUBAI



OUR KNOWLEDGE IS LOCAL. BUT OUR VALUES ARE GLOBAL. WE SEE BEYOND WHAT MOST ESTATE AGENCIES SEE, GIVING US VALUABLE INSIGHTS INTO HOW THE INDUSTRY AND ECONOMY ARE SHAPING TOMORROW.

“OUR PHILOSOPHY IS CUSTOMER SERVICE FIRST, AND THE IMPORTANCE OF DEVELOPING VALUABLE LONG-TERM PARTNERSHIPS, ALONG WITH A FOCUSED APPROACH TO DELIVERING EXCELLENCE ACROSS EVERYTHING WE DO.” - ASPM



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SCAN FOR LOCATION

AL SAQER  
PROPERTY MANAGEMENT L.L.C



الصقر  
لإدارة العقارات ذ.م.م



